

## MarketPlace SRM

Marketplace is our core SRM App enabling you to access supplier data and achieve continuous connection with your supply chain. As you add our live trading & compliance apps you can switch on real-time buying, to become predictive about spend and disengage the 3-year tender refreshment cycle.

More procurement managers are recognising the importance of data to achieve better outcomes, Marketplace presents quality data and in particular recognising Deloitte's recent CPO Study which found:

- ☑ Data can empower your negotiation capabilities Get a 360°- view of your suppliers.
- ☑ Increase agility, streamline supplier lifecycle management.
- Automate product data exchange with trading partners.
- Cleanse your data, data quality is key for saving costs.
- ☑ Increase efficiency, leverage big data analytics in your supply chain

Marketplace supports these objectives and enables a secure transition to the cloud with our automated on boarding process solving the data gaps and providing a single place to manage procurement.





#### **SUPPLIER DIRECTORY**

- ☑ Import you suppliers & trades online in days
- Single point of truth and integration to ERP



- Relax as Marketplace pulls your suppliers into the cloud using a automated process:
- Company entity check
- Commodity maps
- Occupation maps
- Key contacts
- Banking data
- Compliance certificates
- Trade certificates
- ☑ Inductions
- Prequalifications
- Company profiles
- Manufacturing audits



**((ω)**)

# COMPANY WIDE CONNECTION TO SUPPLIERS UNLIMITED USERS

- Free supplier access
- ☑ Integrated SRM / CRM



#### **TRADE MAPS**

- Identify trade skills
- With eCheck know every trade is monitored for trade certification, competencies, inductions & insurance.



## PROFESSIONAL SERVICE MAPS

- Access all your professional services online
- Set custom certificate credentialing to lock in the quality controls you need.



#### **COMMODITY CODE MAPS**

Simply snap in the supplier spend reports and drill down to the commodities and services they offer.





### **Buyers**

Marketplace is the first stage of your journey to improved efficiency and increased profits. Marketplace collaboration tools are integrated into all of our Apps, you can manage everything the same way with easy access to live strategic sourcing, contracts, cash burn reports, and use event tools to drive SLA's and KPI's, all while the system self-manages supplier compliance risks and WHS obligations.



### **Suppliers**

As suppliers are engaged Marketplace pulls them though a formal onboarding process, mapping them by country, region, UNSPSC commodities (54,000) and contingent labour occupation tables. The system links with all other 4Links Apps to manage every aspect of supplier profiling.





#### Marketplace

- Suppliers mapped to − UNSPSC Commodity Codes.
- Customisable codes
- Suppliers mapped for Trades & Professional Services - Customisable



#### Collaboration

- Integrated drop boxes
- Document sharing
- Secure documents
- Chat Forum
- Online KPI delivery
- Works orders
- ✓ JSA /SWMS delivery



#### Access

- ✓ Mobile / tablet and PC
- ✓ Free supplier login
- Supplier's show case forums
- Supplier rating surveys
- ✓ Integrated SRM / CRM
- Separate Company Folders for every supplier



#### Security

- Entity validation so you know who you are trading with
- Back end integration for Banking data and accounts integration - fully encrypted



#### **Big Data**

- Supplier fed spend analytics for baseline statistics
- Sub accounts for multi nationals



#### **Integrated onboarding**

- Automated supplier on boarding
- Skills certification
- Credit ratings
- Automated compliance management & renewals



#### Data Mapping

- Regional customisation
- ✓ Commodity certification maps



#### **Audit Trails**

- Supplier audit logs
- Buyer supplier access logs
- Supplier & Contractor support



#### **Link to other 4Links Apps**

- ☑ Pre-Qualification
- Projects
- ✓ Sites
- Contracts
- Assets
- Inductions
- Catalogues
- Auctions
- RateBoard







